

Economic Intelligence Weekly

Secret ER EIW 77-027 7 July 1977

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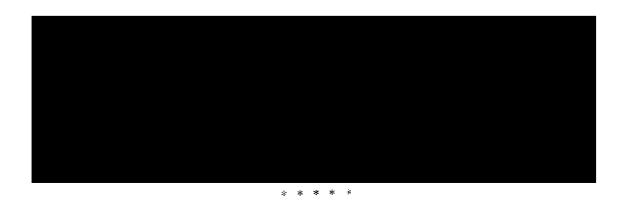
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ECONOMIC INTELLIGENCE WEEKLY

7 July 1977

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ARGENTINA: IMPROVED FOREIGN FINANCIAL SITUATION*

The military junta that took over last year has brought Argentina back from the verge of international bankruptcy to a state of comfortable solvency. International obligations are being met, and reserves have reached an alltime high. The government must now induce industry to exploit the favorable foreign balance by importing more of the materials needed for raising domestic production. Economic prospects for the remainder of 1977 are good even though the government still faces serious domestic problems—inflation, a large budget deficit, and lagging industrial production. Its handling of these problems over the next year or so will help determine whether it remains in power long enough to consolidate its gains.

Inherited Problems

When the military ousted the Peronist government in March 1976, the economy was approaching disaster. The trade balance had registered a half billion dollar deficit in 1975—compared with a \$1.3 billion surplus two years earlier, when a good grain harvest boosted exports, and an \$800 million surplus in 1974. The 1975 drop resulted from a poor grain harvest, the loss of EC markets for meat, and an unrealistic exchange rate that made Argentine manufactures uncompetitive while encouraging importers to buy heavily abroad in anticipation of a major devaluation. Although the higher cost of oil imports also contributed, oil costs are less significant for Argentina than for most oil-importing countries because domestic oil production covers 85-90 percent of requirements. In addition, poor debt planning had allowed a concentration of foreign debt payments to build up in 1976. Reserves were near the vanishing point.

^{*}This article is the fourth in a series on the foreign financial gap faced by individual LDCs. In these articles, financial gap is defined as the current account deficit plus amortization of med um- and long-term debt; shifts in short-term capital are not included. Previous articles have covered Mexico, the Philippines, and South Korea.

Domestic production, furthermore, was stagnant. Government policies had discouraged agricultural output, while manufacturers found themselves in a profit squeeze between rising costs and regulated prices. Inflation was spiraling upward so rapidly that, if left unchecked, the 1976 rate would have approached 1,000 percent. With a bloated bureaucracy and an inadequate revenue structure, the government deficit was rising rapidly, and the regime was increasingly covering expenditures by issuing more currency. For their part, workers were demanding and getting sizable wage increases in an effort to offset rising prices. Argentina's foreign credit rating was poor, and the Peronist government had not yet lined up funds to cover its foreign financial gap. This gap had widened from a half billion dollars in 1974 to \$2 billion in 1975.

Argentina: Foreign Financial Gap

	1973	1974	1975	1976¹	1977 ²			
	Million US \$							
Exports, f.o.b.	3,266	3,931	2,961	3,895	4,500			
Imports, f.o.b.	1,983	3,160	3,431	2,652	3,500			
Net services and transfers	-563	-644	-815	-632	-790			
Current account balance	720	127	-1,285	611	210			
Debt amortization	-573	-600	-800	-1,000	-1,000			
Financial gap	147	-473	-2,085	-389	-790			
Medium- and long-term capital inflows	594	723	NA	1,300	NA			
Net short-term capital								
inflows	180	-301	NA	290	NA			
Change in reserves	921	-51	-791	1,201	-300			
External debt, yearend	4,672	4,873	4,695	5,189	4,679			
			Percent	····				
Debt service ratio	20	17	30	29	25			

¹Preliminary.

1976-The Bail Out

The new junta immediately focused on the need to stimulate exports, with emphasis on agricultural products. It reversed the previous policy of keeping

²Projected.

agricultural prices low to benefit urban workers. Sharply increased prices for farm products, improved availability of credits, and abolition of the marketing monopoly of the state grain board led to a 10-percent increase in grain areas planted. Favorable weather during the growing and harvesting seasons then contributed to a bumper crop. Although world wheat prices dropped, aggressive marketing by private Argentine grain sales agencies—pushed by a shortage of facilities to store the record crop—accounted for a large share of the \$900 million increase in total exports in 1976. This trend continued into 1977, when the remainder of the harvest was marketed.

Meat exports nearly doubled in 1976 compared with the depressed 1975 level, aided by more realistic exchange rates. With continual "microdevaluations" of the peso to offset inflation and the gradual elimination of the dual exchange rate, the government also succeeded in stimulating exports of nontraditional products by yearend. Imports dropped 23 percent in 1976 as inventories were drawn down and as demand was damped by recession.

In addition to initiating the export promotion program, Economics Minister Martinez de Hoz launched a worldwide effort to obtain foreign loans. In personal approaches to banks and international financial institutions in the United States, Canada, Western Europe, and Japan he succeeded in lining up nearly \$1 billion in four- to five-year loans. Together with \$300 million from the IMF, these loans enabled Argentina to meet upcoming debt obligations and to improve the debt maturity profile.

By yearend 1976, debt payment coverage was assured. Moreover the trade balance had swung from 1975's \$500 million deficit to a \$1.2 billion surplus. The current account balance totaled \$600 million, compared with a \$1.3 billion deficit the year before. International reserves had trebled. Gains on the domestic front promised further improvement in the general economic climate and the restoration of foreign confidence in Argentina's financial soundness:

- GDP, although down 2.9 percent for 1976 as a whole, was rising in the last quarter.
- The inflation rate was down from more than 400 percent (annual basis) in first half 1976 to about 100 percent in the second half
- The national budget deficit, which equaled 13.5 percent of GDP in first half 1976, was down to about half that level in the second half; for the year as a whole, 41 percent of expenditures were covered by revenues, compared with only 23 percent in 1975.

1977-Maintaining the Pace

The foreign financial situation has remained highly favorable so far. Exceptionally large grain shipments boosted exports to \$1.8 billion in the first four months, double the level of imports. More than 85 percent of imports consisted of industrial inputs and capital goods, signaling an upturn in industrial output. To encourage this trend, the government has removed practically all restrictions on imports. If production picks up, imports should be considerably larger in the remainder of the year; exports will decline until the next harvest begins in November. The government's economic team projects the year's exports at \$4.3 billion to \$4.5 billion, the trade surplus at close to \$1 billion, and the current account surplus at \$200 million.

The junta is continuing its program of incentives for agriculture and expects another large grain harvest in 1977/78. It is also counting on realistic exchange policies to boost exports of manufactured goods.

Debt payments due in 1977 are close to the 1976 level of \$1 billion and will require additional borrowing to cover. Although an improved credit rating will make loans easier to obtain, new borrowing is expected to total less than one-third the 1976 level because of record foreign reserves. Buenos Aires almost certainly will choose to reduce its external debt rather than accumulate additional reserves.

Farther Down the Road

Longer range prospects for the Argentine economy are clouded by political uncertainties. If the present economic team remains in power and adheres to current policies, the economic recovery is likely to accelerate, and the foreign financial situation should continue improving. In light of past Argentine experience, however, it cannot be assumed that this will happen.

The well-organized and traditionally influential labor sector has been a major factor forcing previous military governments to abandon promising economic reform programs. Much of the burden of the present economic readjustment has fallen on the working class, whose purchasing power—as the regime concedes—may have dropped by one-third in the past year. Labor organizations have lost most of their political influence and lack a central rallying point since Juan Peron's death. If public opinion turns against the junta, however, labor elements could probably exert enough pressure to force the government to ease restrictions on wages and union

activities. Continuation of the present economic program would then be impossible. If changes were made that favored urban labor at the expense of agriculture, the problems that characterized much of the last three decades would reappear.

Another possible development would be the ascendancy of a more hard-line group within the military that would replace the present gradualist, free-enterprise approach with stricter controls. Although this policy might bring down inflation more rapidly, it could stifle the reviving manufacturing sector and cause extensive unemployment. Any change from the present government would probably have a generally destabilizing effect.

Foreign investors are wary because of past experience with Buenos Aires' vacillating economic policies and are waiting for more solid evidence of political stability before investing heavily. They are favorably impressed, however, with the junta's liberalization of foreign investment laws and with its efforts to settle outstanding disputes with several foreign firms. Increasing numbers of businessmen are visiting Argentina to study investment opportunities. Some foreign firms—especially oil companies—are increasing their exposure.

The financial gap should decline moderately over the next few years, as annual debt payments diminish with better debt scheduling. The current account surplus may not increase substantially, since rising imports will probably limit trade surpluses. Agricultural exports—in which Argentina has a comparative advantage—should remain large; exports of manufacturers, especially autos and other transport equipment, probably will increase. Covering even a sizable financial gap should present no problem. (Confidential Noforn)

* * * * *

Publications of Interest*

Major Oil and Gas Fields of the Free World (ER 77-10313, June 1977, Unclassified)

This publication details oil and gas reserves for major fields in the Free World. Specific characteristics of individual fields are presented.

25X1A

Copies of these publications may be ordered by calling



Secret



ECONOMIC INDICATORS

Prepared by

The Office of Economic Research

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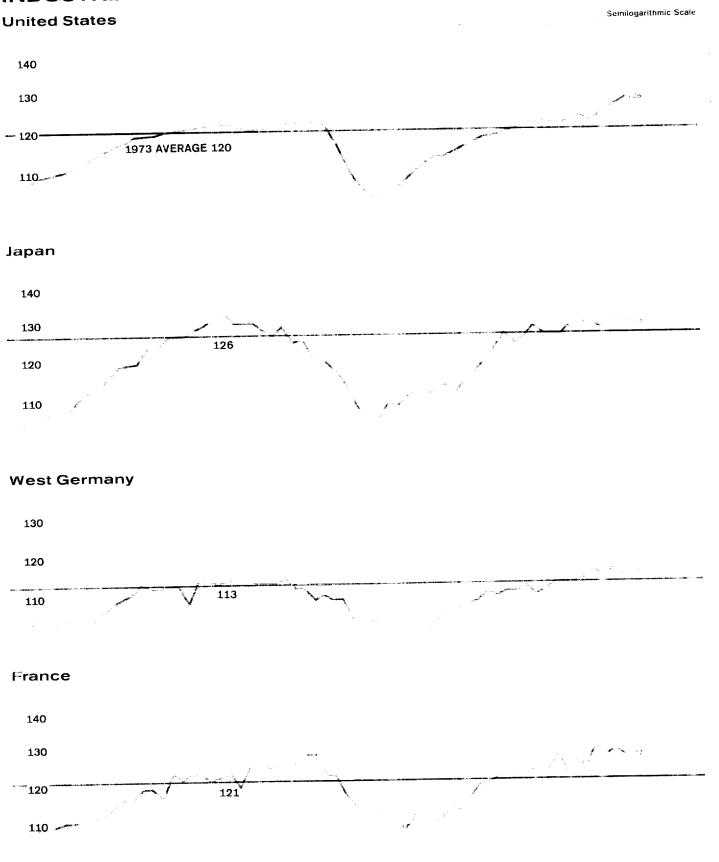
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FOREWORD

- 1. The Economic Indicators provide up-to-date information on changes in the domestic and external economic activities of the major non-Communist developed countries. To the extent possible, the Economic Indicators are updated from press ticker and Embassy reporting, so that the results are made available to the reader weeks—or sometimes months—before receipt of official statistical publications. US data are provided by US government agencies.
- 2. Source notes for the **Economic Indicators** will be published quarterly. The most recent data of publication is 20 April 1977. Comments and queries regarding the **Economic Indicators** are welcomed.

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 INDUSTRIAL PRODUCTION INDEX: 1970=100, seasonally adjusted



^{J∪}Apβroved For Refease 2001/04/11 CIA-RDP79B 272 1973 1974

1972

JUL OCT

1977

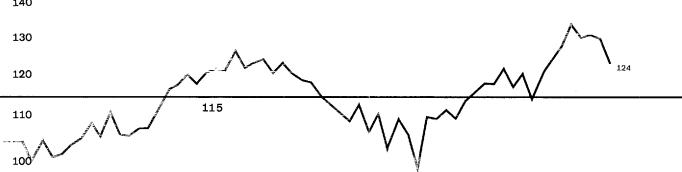
United Kingdom

Semilogarithmic Scale



Italy

140



Canada



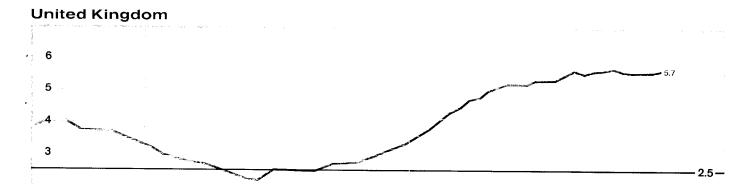
JAN APR JUL OCT 1972 1974 1975 1976 1973 1977

		Percent Change		ERAGE ANN WTH RATE:				Percent Change		ERAGE ANN WTH RATE	
	LATEST MONTH	from Previous Month	1970	1 Year Earlier	3 Months Earlier ¹		LATEST MONTH	from Previous Month	1970	1 Year Earlier	3 Months Earlier1
United States	MAY 77	1.1	3.6	6.3	11.4	United Kingdom	APR 77	0.8	0.7	1.5	2.1
Japan	MAY 77	2,0	3.9	4.3	6.1	Italy	APR 77	5.3	3.2	5.4	6.4
West Germany	APR 77	0.8	2.3	4.5	2.3	Canada	APR 77	0.3	3.9	2.2	3.7
France	APR 77	16	3,6	4 1.	3.2						

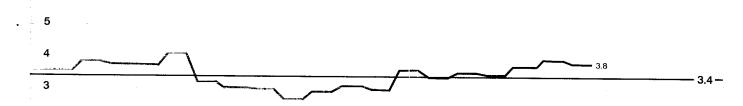
Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 UNEMPLOYMENT PERCENT OF LABOR FORCE

United States

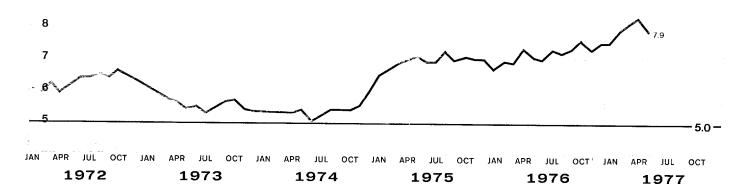
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Japan						
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Italy (quarterly)



Canada

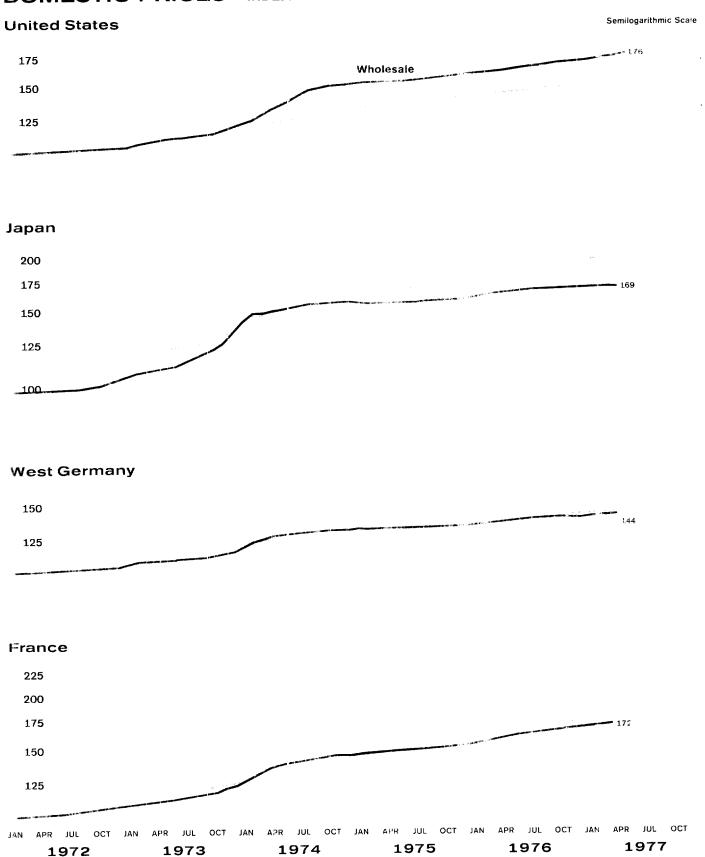


THOUSANDS OF PERSONS UNEMPLOYED

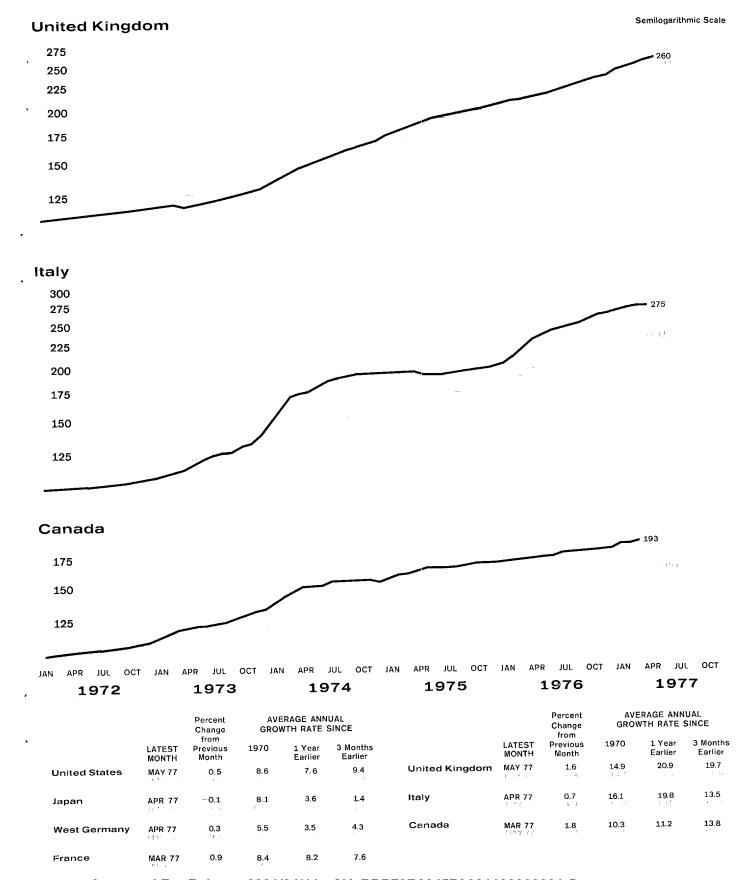
	LATEST I	MONTH	1 Year Earlier	3 Months Earlier		LATEST	MONTH	1 Year Earlier	3 Months Earlier
United States	MAY 77	6,750	6,91,1	7,183	United Kingdom	JUN 77	1.353	1.261	1.321
Japan	MAR 77	1.050	1.040	980	Italy	76 IV	777	699	776
West Germany	MAY 77	1.,022	1,053	996	Canada	MAY 77	841	731	829
France	MAY 77	1,097	953	972					Å.

NOTE: Data are seasonally adjusted. Unemployment rates for France are estimated. The rates shown for Japan, Italy and Canada are roughly comparable to US rates. For 1975-77, the rates for France and the United Kingdom should be increased by 5 percent and 15 percent respectively, and those for West Germany decreased by 20 percent to be roughly comparable with US rates.

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 **DOMESTIC PRICES¹** INDEX: 1970=100



¹⁻Wholesale price indexes cover industrial goods. Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5



Average

Constant Market Prices

			Aye/age				
			Annual (Growth Rate	Since		
	Latest Quarter	Percent Change from Previous Quarter	1970	ì Year Earlier	Previous Quarter		
United States	77	1.3	2.9	4.1	5.2		
Japan	77 1	2.5	5.5	4.9	10.2		
West Germany	76 IV	1.8	2.5	4.5	7.3		
France	76 IV	0	3.9	∡.9	0		
United Kingdom	76 IV	2.1	2.0	2.6	8.8		
Italy	76 IV	4.8	3.4	9.4	20.6		
Canada	76 IV	-0.6	4.8	3.4	- 2.5		

¹ Seasonally adjusted.

FIXED INVESTMENT 1

Non-residential; constant prices

			Annual	Growth Rat	te Since
	Latest Quarter	Percent Change from Previous Quarter	1970	1 '/ear Earlier	Previous Quarter
United States	77 1	3.4	1.6	8.3	14.3
Japan	77	0.2	0.9	3.9	0.8
West Germany	76 IV	3.3	1.1	5.0	13.8
France	75 IV	8.8	4.2	2.9	40.1
United Kingdom	76 IV	-6.7	0.2	0.5	-24.3
Italy	76 IV	10.6	3.1	15.7	49.6
Canada	76 IV	8.5	6.8	5.1	38.7

Seasonally adjusted.

Constant Prices

			Average			
			Annual	Growth Ra	te Since	
	Lotest Month	Percent Change from Previous Month	1970	1 Year Earlier	3 Months Earlier ²	
United States	May 77	0.4	3.6	8.5	8.7	
Japan	Feb 77	1.0	10.6	4.2	10.1	
West Germany	Apr 77	- 4.2	1.9	0.9	-1.1	
France	Fep 77	-5.1	-0.9	0	+1.4	
United Kingdom	May 77	0.1	0.6	-3.1	- 12.7	
italy	Mar 77	0.2	2.9	-0.3	16.3	
Canada	Feb 77	- 1.3	4.8	4.7	12.2	

Seasonally adjusted

¹Average for latest 3 months compared with average for previous 3 months.

Average

WAGES IN MANUFACTURING 1

			lesson A	Growth Ra	te Since	
		Percent Change				
	Latest	from Previous		1 Year	3 Months	
	Per od	Period	1970	Earlier	Earlier ²	
United States	May 77	0.8	7.5	7.8	7.3	
Japan	Mar 77	1.4	17.5	11.2	7.2	
West Germany	77 I	4.0	9.6	7.7	17 .1	
France	77	2.3	14.1	13.9	9.5	
United Kingdom	Nov 76	0.3	16.0	9.0	1.8	
Italy	Apr 77	0.3	20.5	34.9	38.2	
Canada	Ma: 77	0.2	11.4	11.5	14.9	

*Hourly earnings (seasonally adjusted) for the United States, Japan, and Canada; hourly wage rates for others. West German and French data refer to the beginning of the quarter.

*Average for latest 3 months compared with that for previous 3 months.

MONEY MARKET RATES

			Parcent Rate of Interest			
	Representative rates	Latest	Date	Year Earlier	3 Months Earlier	* Month Earlier
United States	Commerical paper	Jun 22	5.40	5.85	4.75	5.48
Japan	Call money	Jun 24	5.63	7.00	6.50	5.2 5
West Germany	Interbank loans (3 months)	Jun 22	4.23	4.10	4.69	4.31
France	Call money	Jun 24	8.75	7.50	9.38	9.00
United Kingdom	Sterling interbank loans (3 months)	Jun 22	7.75	`0.99	9.60	7.51
Canada	Finance paper	Jun 22	7.14	9.57	7.48	7.44
Eurodollars	Three-month deposits	Jun 22	5.80	6.14	5.24	5.98

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EXAPPRIORECESor Release 2001/04/11: CIA-RDP79B@x4574004@20060001-5

Average

US \$

		Percent Change	Annual	Average Annual Growth Rate Since			
	Latest Month	from Previous Month	1970	1 Year Earlier	3 Months Earlier		
United States	Mar 77	0.8	10.1	6.5	3.5		
Japan	Apr 77	1.7	11.0	18.4	14.7		
West Germany	Apr 77	0.8	11.5	9.5	1.6		
France	Feb 77	0.4	11.6	2.7	14.9		
United Kingdom	May 77	1.9	10.8	14.6	15.2		
Italy	Feb 77	2.9	11.3	17.6	29.1		
Canada	Jan 77	1.2	9.4	0.3	0.9		

National Currency

**		Percent Change	Annual	Average		
	Latest Month	from Previous Month	1970	1 Year Earlier	3 Months Earlier	
United States	Mar 77	0.8	10.1	6.5	3.5	
Japan	Apr 77	0.1	6.7	9.2	-7.3	
West Germany	Apr 77	0.1	4.6	2.6	- 1.5	
France	Feb <i>77</i>	0.3	9.8	14.4	14.0	
United Kindgom	May 77	1.8	16.3	20.7	13.0	
Italy	Feb 77	3.1	17.3	35.1	39.2	
Canada	Jan <i>77</i>	1.6	8.5	- 1.6	7.3	

IMPORT PRICES

National Currency

			Annuat	Growth Rate Since			
	Latest Month	Percent Change from Previous Month	1970	1 Year Earlier	3 Months Earlier		
United States	Mar 77	2.7	14.0	9.5	22.3		
Japan	Apr 77	-7.0	10.6	-4.1	-23.8		
West Germany	Apr 77	1.3	4.6	3.7	2.7		
France	Feb 77	2.1	10.8	19.3	16.8		
United Kingdom	May 77	0.1	19.9	18. <i>7</i>	11.0		
Italy	Feb 77	4.6	21.9	39.3	33.4		
Canada	Jan 77	4.8	9.2	0.7	32.2		

OFFICIAL RESERVES

	Lates	t Month	Billion US \$				
	End of	Billion US \$	Jun 1970	1 Year Earlier	3 Months Earlier		
United States	Apr 77	18.9	14.5	17.4	18.7		
Japan	May 77	17.3	4.1	15.2	16.8		
West Germany	Apr 77	34.6	8.8	34.4	34.4		
France	Mar 77	9.8	4.4	11.1	9.7		
United Kingdom	Nov 76	5.2	2.8	5.6	5.0		
Italy	Sep 76	5.1	4.7	5.8	5.2		
Canada	Apr 77	5.2	4.3	5.8	5.7		

CURRENT ACCOUNT BALANCE

			Cumu	Cumulative (Million US \$)				
	Latest							
	Period	Million US \$	1977	1976	Change			
United States ²	77	-4,317	-4,317	540	-4,857			
Japan	May 77	120	2,237	428	1,809			
West Germany	Apr 77	356	1,185	1,278	- 93			
France	76 IV	- 1,238	N.A.	N.A.	N.A.			
United Kingdom	77 I	- 502	- 502	- 466	- 36			
Italy	76 IV	-882	N.A.	N.A.	N.A.			
Canada	77	- 1,624	- 1,624	- 1,911	287			

¹ Converted to US dollars at the current market rates of exchange.

BASIC BALANCE 1

Current and Long-Term-Capital Transactions

			Cumul	Cumulative (Million US \$)				
	Latest Period	Million US \$	1976	1975	Change			
United States	1	No lo	nger publ	įshed ²				
Japan	May 77	- 120	2,703	-888	3,591			
West Germany	Apr 77	640	3,460	- 2,838	6,298			
France	76 IV	-721	-6,843	-81	-6,761			
United Kingdom	76 IV	- 205	- 2,092	-4,171	2,079			
Italy	76 111	779	- 2,232	1,096	- 3,329			
Canada	77	- 583	3,128	- 1,052	4,180			
'Converted to US o		rent market	rates of exc	:hange.				

² As recommended by the Advisory Committee on the Presentation of Balance of Payments

EXCHANGE RATES

Spot Rate As of 24 Jun 77			Percent Ch	nange from	
	US \$ Per Unit	19 Mar 73	1 Year Earlier	3 Months Earlier	17 Jun 77
Japan (yen)	0.0037	-3.23	9.62	1.80	0.27
West Germany (Deutsche mark)	0.4249	19.99	9.43	1.64	0.02
France (franc)	0.2025	-8.12	- 3.93	0.67	0.08
United Kingdom (pound sterling)	1.7197	- 30.12	- 2.95	0.02	0.01
Italy (lira)	0.0011	36.16	- 4.56	0.27	0
Canada (dollar)	0.0425	- 5 53	-041	-045	

TRADE-WEIGHTED EXCHANGE RATES 1

As of 24 Jun 77

		Percent Change from						
	19 Mar 73	1 Year 3 Months 19 Mar 73 Earlier Earlier 17 Jun 77						
United States	6.06	0.87	-0.28	0.07				
Japan	2.48	11.71	1.69	0.31				
West Germany	24.58	7.31	1.40	0.06				
France	-7.91	-7.85	-0.02	0.11				
United Kingdom	-30.44	4.86	- 0.02	0.07				
Italy	- 38.40	-7.23	0.41	0				
Canada	-3.28	-9.10	0.78	-0.34				
¹ Weighting is based on ea	ich listed countr	y's trade wit	h 16 other ind	ustrialized countries to				

ada (dollar) 0.9425 -5.53 -8.64 -0.65 -0.33 **Weighting is based on each listed country's trade with 16 other industrialized countries to Approved For Release 2001/04/11: CIA-RDP798004577400199068009105 variations among the major currencles.

² Seasonally adjusted.

Statistics, the Department of Commerce no longer publishes $\boldsymbol{\alpha}$ basic balance.

Developed Countries: Direction of Trade 1

Million US \$

		Ext	orts to	(f.o.b.)			imports from (c.i.f.)					
-		Big	Other	a grander and make the service	Com-	ar manufus seementee eerike		Вig	Other	ODEC 1	Com-	O45
	World	Seven	OECD	OPEC ²	munist	Other	World	Seven	OECD	OPEC ²	munist	Other
UNITED STATES								ca 030	10.010	17.054	1.070	25 410
1974	97,908	45,884	16,870			26,206	107,997	53,332	10,912		1,078	25,419
1975	107,191	46,941	16,180	10,768	3,421	29,881	103,414	49,807	8,818		1,253	25,165
lst Qtr	27,098	12,101	4,848	2,430	618	<i>7</i> ,101	26,315	12,897	2,584		266	5,783
2d Qtr	26,360	11,886	3,808	2,597	538	7,431	24,733	12,150	2,114		206	6,097
3d Qtr	25,800	10,511	3,562	2,707	692	8,328	25,969	14,551	2,091		193	4,615
4th Qtr	27,933	12,443	3,962	2,734	1,573	7,021	26,397	10,209	2,029		588	8,670
1976	114,997	51,298	17,607	12,552	3,935	29,605	129,565	60,387	9,738			32,873
lst Qtr	27,360	12,184	4,159	2,751	1,144	7,122	29,339	13,717	2,479		356	7,217
2d Qtr	29,695	13,383	4,527	3,113	1,036	7,636	31,650	15,247	2,491			7,997
3d Qtr	27,437	11,944	4,114	3,103	850	7,426	33,734	16,693	2,401			7,061
4th Qtr	30,505	13,787	4,807	3,585	905	7,421	34,842	14,730	2,367	6,687	460	10,598
1977												
lst Qtr	29,458	13,681	4,602	2,936	951	7,288	37,361	16,070	2,745			9,177
Apr	10,548	4,686	1,613	1,080	352	2,817	13,249	5,714	873	3,280	152	3,230
JAPAN												
1974	54,480	19,101	7,477	5,446	3,915	18,541	62,046	18,780	7,303			12,879
1975	54,822	16,567	6,091	8,406	5,283	18,475	57,856	16,929	6,084	19,427		12,033
1st Qtr	13,064	4,013	1,394	1,891	1,447	4,319	14,545	4,442	1,431			3,238
2d Qtr	13,404	3,897	1,362	2,072	1,353	4,720	14,272	4,3 56	1,417	4,892		2,712
3d Qtr	13,454	3,945	1,585	2,231	1,290	4,403	14,091	4,131	1,544	4,615	821	2,980
4th Qtr	14,900	4,712	1,750	2,212	1,193	5,033	14,948	4,000	1,692	5,284	870	3,102
1976	67,364	22,406	8,588	9,277	5,049	22,044	64,895	17,534	7,778	21,877	2,926	14,780
1st Qtr	14,429	4,848	1,827	1,872	1,289	4,593	14,832	4,083	1,696	5,213	671	3,169
2d Qtr	16,431	5,402	2,092	2,271	1,348	5,318	15,903	4,347	1,943	5,400	677	3,536
3d Qtr	17,542	5,897	2,272	2,476	1,135	5,762	16,818	4,497	2,137	5,406	747	4,031
4th Qtr	18,962	6,259	2,397		1,277	6,370	17,342	4,607	2,002	5,858	831	4,044
1977	•	•										
lst Qtr	17,911	5,848	2,449	2-461	1,409	5,744	17,452	4,717	1,845	6,246	801	3,843
WEST GERMANY												
1974	89,188	30,998	37,605	4.268	6,884	9,433	68,962	23,762	26,079	8,406	3,209	7,506
1975	90,063	28,331	36,407		9,029	9,519	74,986	27,085	27,75	8,228	4,167	7,751
lst Qtr	22,518	7,052			1,683	2,925	18,034	6,439	6,856	5 1,890	807	2,042
2d Qtr	23,637	7,280				3,181	19,779	7,287	7,293	3 2,091	1,121	1,987
3d Qtr	20,776	6,389			3,136	1,147	17,563	6,371	6,390	1,956	1,060	1,786
4th Qtr	23,132	7,610				2,266	19,610	6,988	7,210	5 2,291	1,179	1,936
1976	101,989	33,372					88,230	31,008	31,35	1 9,718	5,050	11,103
ist Qtr	22,467	7,855					20,147	6,790	7,11	4 2,189	1,046	3,008
2d Qtr	24,570	8,147					21,571	7,478	7,77	3 2,222	1,127	2,966
3d Qtr	26,147	8,134					21,792	8,136	7,90	2,575	1,550	1,631
4th Qtr			11,819				24,720	8,504	8,55	9 2,73	1,327	3,499
1977	20,000	.,200	,	_,	_,	-•						
ist Qtr	27,804	9 281	11,609	9 2,307	7 2,156	2,451	24,084	8,465	8,82	8 2,578	3 1,270	2,943
FRANCE	_,,004	,,201	,	_,,-	-,	,	•					
1974	46,388	19,345	15,24	5 3,16	4 1,874	6,760	52,820	22,040	13,87	4 8,848	3 1,547	6,511
1975							54,238	23,040				5,809
lst Qtr		5,042					13,988					
2d Qtr							14,027					
							11,903					
3d Qtr							14,320					
4th Qtr	13,371	5,067	3,/8	1 1,27	0 0/3	, 2,3/0	1-7,520	0,007	0,00			.,_•

Developed Countries: Direction of Trade $^{\rm 1}$ (Continued)

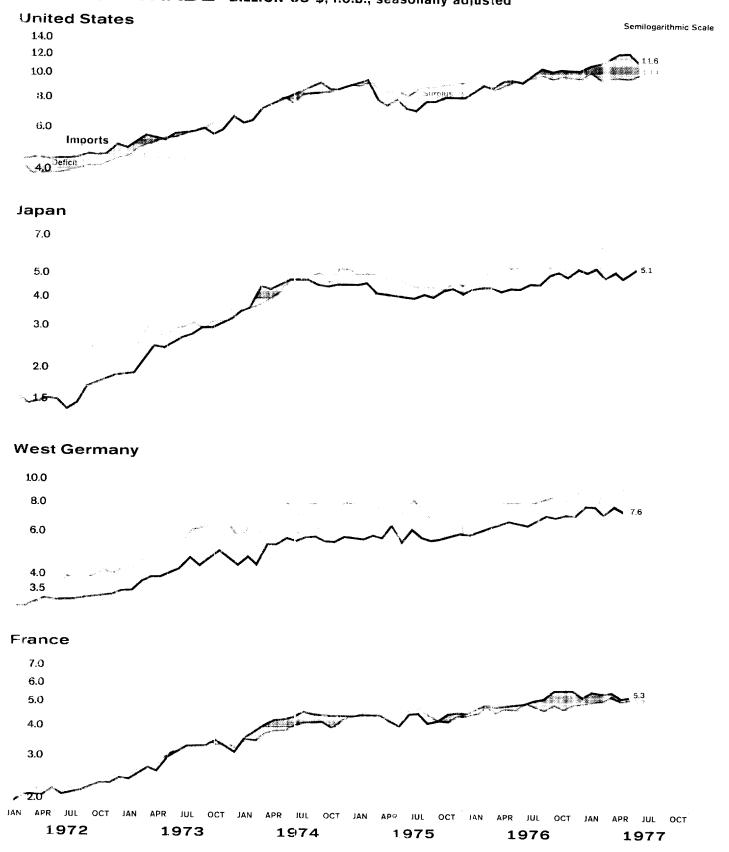
Million US \$

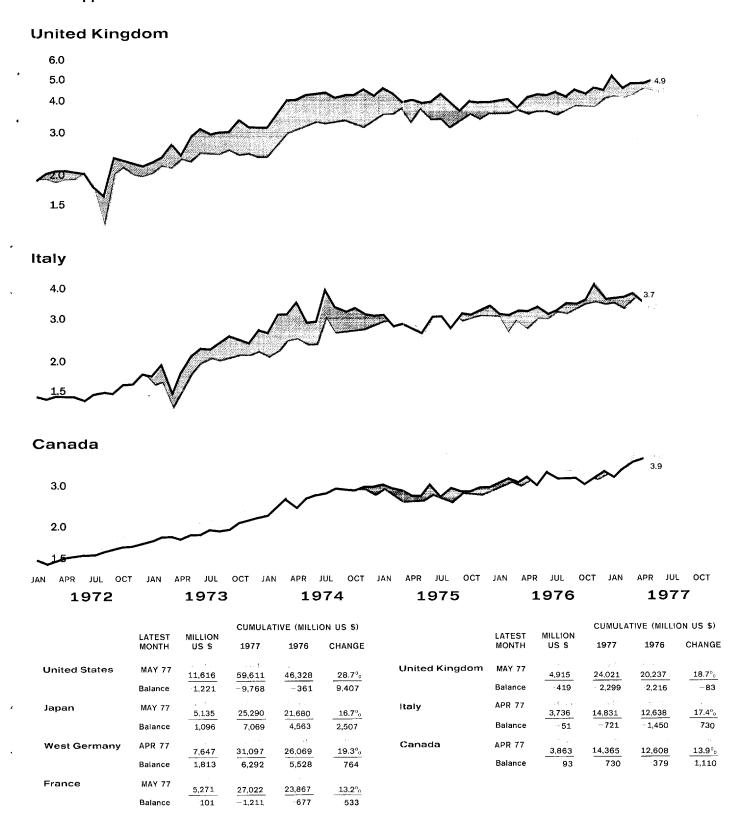
	Exports to (f.o.b.)			Imports from (c.i.f.)								
_	World	Big Seven	Other OECD	OPEC ²	Com- munist	Other	World	Big Seven	Other OECD	OPEC ²	Com- munist	Other
FRANCE (Continued)												
1976	55,680	22,438	16,081	5,080	3,558	8,523	64,255	27,750	16,894	11,359	2,384	5,868
1st Qtr	13,639	5,524	3,921	1,240	917	2,037	15,529	6,567	4,157	2,817	595	1,393
2d Qtr	14,769	5,911	4,395	1,222	1,059	2,182	16,187	7,149	4,324	2,610	593	1,511
3d Qtr	12,409	4,922	3,446	1,292	729	2,020	14,840	6,431	3,733	2,746	577	1,352
4th Qtr	14,863	6,081	4,319	1,326	853	2,284	17,699	7,603	4,680	3,185	619	1,612
UNITED KINGDOM	,	-,		,		•						
1974	37,160	11,765	17,006	2,567	1,197	4,625	54,510	18,272	18,253	8,020	1,849	8,116
1975	41,731	12,339	16,515		1,480	6,844	53,147	18,301	18,274	6,962	1,771	7,839
1st Qtr	10,454	3,107	4,266		306	1.813	13,877	4,930	4,551	1,960	387	2,049
2d Qtr	10,837	3,167	4,183		411	1,844	13,426	4,709	4,498	1,808	434	1,977
3d Qtr	9,592	2,744	3,696		338	1,635	12,699	4,281	4,526	1,579	442	1,871
4th Qtr	10,848	3,321	4,370		425	1,552	13,145	4,382	4,699		508	1,942
1976	46,352	14,026	17,803		1,625	7,768	56,224	19,332				8,090
lst Qtr	11,615	3,409	4,414	•	433	2,121	13,639	4,357	4,975			1,972
2d Qtr	11,560	3,531	4,379		422	1,974	14,133	5,058	4,626			2,121
	11,089	3,437	4,186			1,812	13,861	4,746		-		2,054
3d Qtr 4th Qtr	12,088	3,649	4,821			1,861	14,591	5,171		•		1,944
1977	12,000	3,047	4,021	1,070	001	1,001	14,071	٠, ٠, ٠	•,•,•	1,000		
	13,150	4,008	5,145	1,521	413	2,063	15,575	5,786	5,068	1,783	514	2,424
1st Qtr		1,264	1,754	,		-	5,064	1,875		-		-
Apr	4,427	1,204	1,7 54	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	132	720	3,004	1,07 0	1,000	, , ,		• • • • • • • • • • • • • • • • • • • •
ITALY	20.071	12.704	7 401	2,427	1,721	4,636	40,977	18,003	7,216	9,313	1,944	4,501
1974	30,261	13,796	7,681			4,812	37,793	17,072			-	
1975	34,230	15,345	7,468				9,016	4,165	•			
1st Qtr	8,070	3,525	1,873				9,350	4,103		•		· ·
2d Qtr	8,621	3,742	1,921				8,614	3,821	•	•		
3d Qtr	8,123	3,689	1,823				•	-		•		
4th Qtr	9,416	4,389	1,851				10,813	4,674				
1976	35,364	16,698	8,276		-		41,789	18,585			•	,
1st Qtr	7,398	3,513	1,713				9,092	4,063		-		
2d Qtr	8,705	4,157	2,040				10,716	4,786		•		-
3d Qtr	9,398	4,505		-			10,335	4,497	-	-		-
4th Qtr	9,863	4,523	2,332	1,340	715	953	11,646	5,239	2,27	3 2,173	856	1,105
CANADA								04 707			0.57	1.050
1974	32,904	27,092				•	33,309	26,727				
1975	32,201	26,582			•		35,435	27,887				
1st Qtr	7,535	6,350					8,576	6,720				
2d Qtr	8,570	6,918					9,429	7,555				
3d Qtr	7,712	6,450	382	2 142			8,341	6,783				
4th Qtr	8,384	6,864					9,089	6,829				
1976	36,840	30,783			•		38,705	31,118				-
1st Qtr	8,422	7,103	38	1 167	328	443	9,404	7,572				
2d Qtr	9,964	8,408	480	184	346	546	10,244	8,174	4 68	3 930	96	
3d Qtr	9,112	7,465	570	5 270	349	452	9,378	7,417				
4th Qtr	9,342	7,807	640	307	236	352	9,679	7,953	5 40	5 642	2 90	587
1977												
1st Qtr	9,670	8,201	52	4 247	231	467	10,025	8,164	40	6 77	1 90	594

¹ Data are unadjusted. Because of rounding, components may not add to the totals shown.

² Including Gabon.

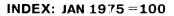
Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 FOREIGN TRADE BILLION US \$, f.o.b., seasonally adjusted

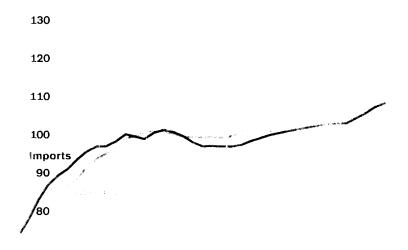




Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 FOREIGN TRADE PRICES IN US \$1

United States

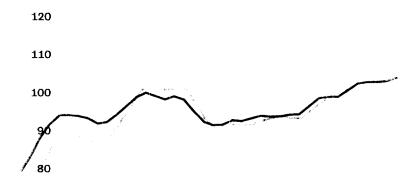




Japan

130 120 110 100 80

West Germany

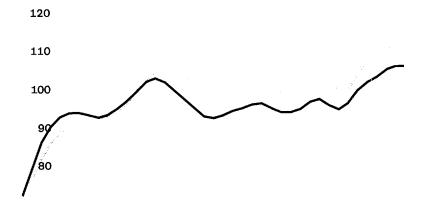


IAN APR JUL OCT JAN APR JUL OCT JAN APR JUL OCT JAN APR JLL OCT

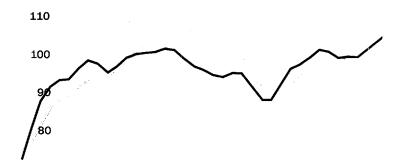
France



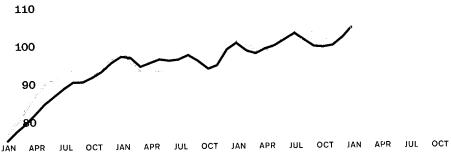
United Kingdom



Italy



Canada



Ap**มีเชิงได้แ** For Relea**ร์เชีย**7001/04/11 : CilAPRีเป็า79B00457**Aชี**บ้า 700060001-5

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 SELECTED DEVELOPING COUNTRIES

INDUSTRIAL PRODUCTION '

			Annual	Annual Growth Rate		
	Latest Period	Percent Change from Previous Period	1970	1 Your Earlier	3 Months Earlier ²	
Brazil	76 11	0.1	11.0	10.7	0.4	
India	Oct 76	0.2	4.2	6.7	- 12.6	
South Korea	Apr 77	3.5	21.8	11.8	1.0	
Mexico	Feb 77	3.2	5.2	- 1.5	-7.4	
Nigeria	76 II	2.4	18.7	60.3	9.8	
Taiwan	Apr 77	-0.3	14.6	10.3	- 11.0	

¹ Seasonally adjusted.

MONEY SUPPLY

			Average				
			Annual G	rowth Rate	Since		
	Latest Aronth	Percent Change from Previous Month	1 Year 3 Mont				
Brazil	Jan <i>77</i>	-3.1	35.5	28.2	49.6		
Egypt	Feb 77	5.1	18.3	22.7	22.3		
India	Jan 77	1.2	12.2	18.3	19.9		
Iran	Feb 77	0.9	28.2	35.2	11.0		
South Korea	Mor 77	3.0	30.7	32.4	41.5		
Mexico	Jun 76	-0.3	17.0	16.6	19.6		
Nigeria	Dec 76	5.2	35.0	49.5	43.3		
Taiwan	Jan <i>77</i>	-6.2	22.6	5.7	13.0		
Thailand	Jan 77	-0.4	13.1	11.0	9.4		
•		'	•	1	1		

¹ Seasonally adjusted.

CONSUMER PRICES

Average

Annual Growth Rate Since

			Annual Growth Kate Since			
		Percent Change				
	Latest	from Previous		1 Year		
	Month	Month	1970	Earlier		
Brazil	Apr 77	3.3	26.6	44.4		
India	Jan 77	0.3	8.1	3.0		
Iran	Feb 77	2.6	11.3	26.2		
South Korea	Apr 77	0.1	14.6	9.6		
Mexico	May 77	0.9	14.7	31.4		
Nigera	Jan 77	4.5	15.0	13.5		
Taiwan	Apr 77	0.8	10.4	2.0		
ľhailand	Jan 77	0.6	8.3	3.6		

WHOLESALE PRICES

			Av	erage
			Annual Grov	rth Rate Since
		Percent Change		
	Latest	from Previous		1 Year
	Month	Mon-h	1970	Earlier
Brazil	Apr 77	4.3	27.3	45.9
India	Jan 77	0.5	9.2	7.2
Iran	Feb 77	3.3	10.8	24.1
South Korea	Apr 77	0.3	16.8	9.9
Mexico	May <i>77</i>	2.2	16.6	50.8
Taiwan	Apr 77	0.8	9.3	4.7
Thailand	Jan 77	0.7	9.9	-0.2

EXPORT PRICES

US \$

			Average			
			Annual Grow	rth Rate Since		
		Percent Change				
	Latest	from Previous		1 Year		
	Period	Period	1970	Earlier		
Brazil	Oct 76	-0.4	14.5	26.5		
India	Jun 76	4.8	9.9	- 5.9		
Iran	Mar 77	О	37.6	18.7		
South Korea	76 IV	2.4	8.9	15.0		
Nigeria	May 76	-0.1	33.2	8.2		
Taiwan	Jan 77	0.9	12.2	6.5		
Thailand	Oct 76	12.0	13.1	6.3		

OFFICIAL RESERVES

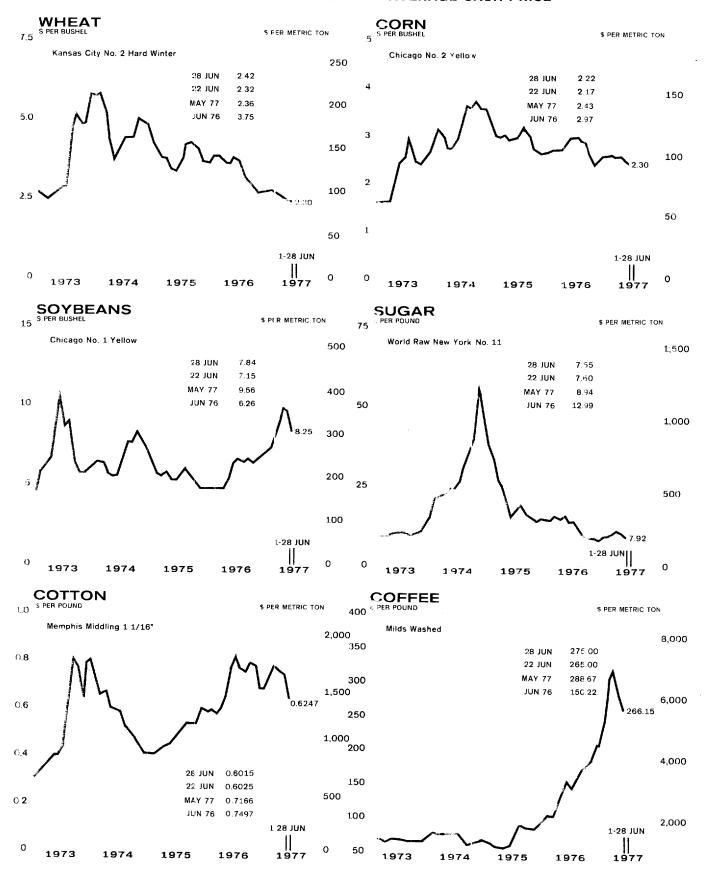
	Lotes	t Month	Million US \$			
	End of	Million US \$	Jun 1970	i Year Earlier	3 Months Earlier	
Brazil	Feb 77	5,873	1,013	3,667	5,139	
Egypt	Feb 77	377	155	285	347	
India	Feb 77	3,481	1,006	1,837	3,003	
Iran	Apr 77	10,548	208	7,951	8,965	
South Korea	Mar 77	3,212	602	1,702	2,961	
Mexico	Mar 76	1,501	695	1,479	1,533	
Nigeria	Apr 77	4,784	148	6,165	4,738	
Taiwan	Feb 77	1,414	531	1,097	1,676	
Thailand	A.or 77	2,005	978	1,924	1,885	

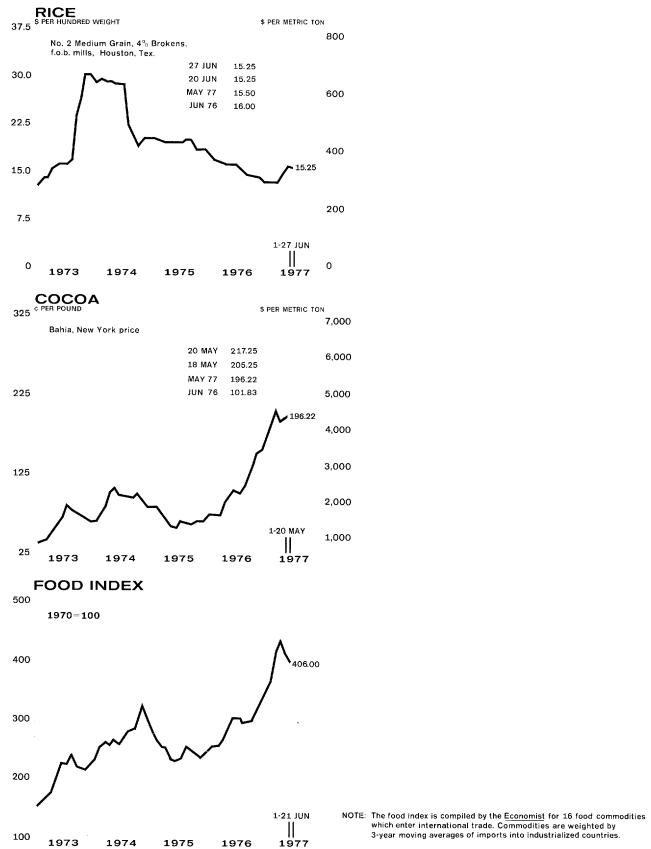
 $^{^4\}mathrm{Average}$ for latest 3 months compared with average for previous 3 months.

² Average for latest 3 months compared with average for previous 3 months.

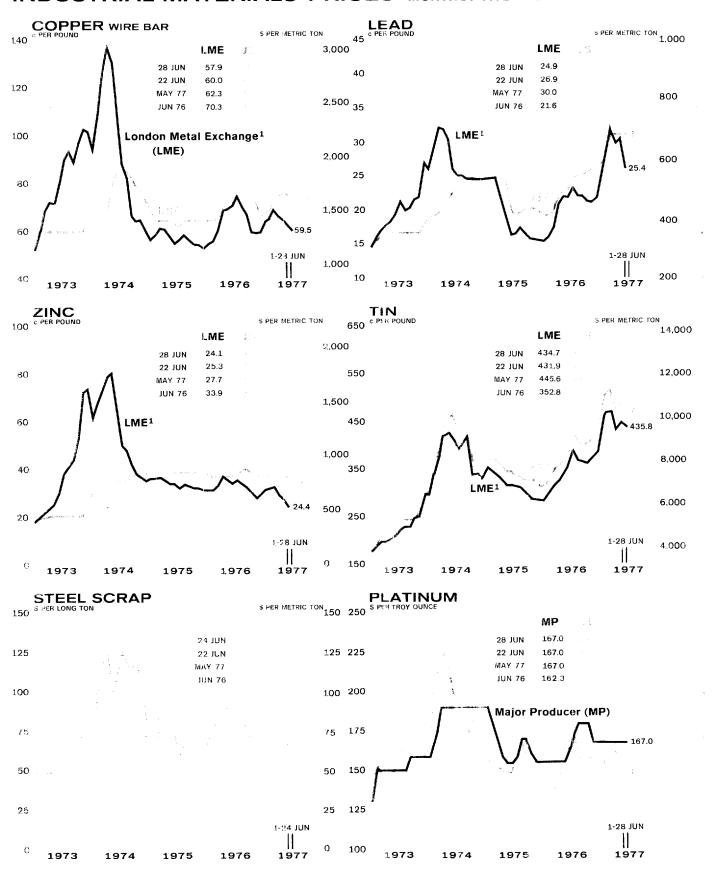
OREIGN TRADE, f.o.b.		Latest 3 Months Percent Change from		Cumulative (Million US \$)			
	Lates	t Period	3 Months Earlier 1	1 Year Earlie	r 1976	1975	Change
	caiss	, , , , , ,	241101				
Brazil	Apr 77	Exports	- 1.2	38.6	10,136	8,655	17.1%
	Apr 77	Imports	- 11.5	- 1.1	12,291	12,169	1.0%
	Apr 77	Balance			-2,155	- 3,514	1,359
Egypt	76 IV	Exports	-97.9	−47.8	1,354	1,546	- 12.4%
	76 IV	Imports	-93.5	- 54.7	2,501	3,731	- 33.0%
	76 IV	Balance			- 1,147	- 2,186	1,039
India	Dec 76	Exports	-6.3	17.3	5,036	4,299	17.1%
	Dec 76	Imports	15.9	- 13.4	4,498	5,477	- 17.9%
	Dec 76	Balance			538	- 1, 178	1,716
Iran	Mar 77	Exports	- 12.6	22.8	23,460	19,906	17.9%
	Nov 76	Imports	- 37.0	9.8	11,292	8,369	34.9%
	Nov 76	Balance			9,978	9,974	4
South Korea	Jan <i>77</i>	Exports	16.1	40.5	<i>7,7</i> 15	4,945	56.0%
	Jan <i>77</i>	Imports	22.2	17.6	7,940	6,583	20.6%
	Jan <i>77</i>	Balance		1	-224	1,638	1,414
Mexico	Apr 77	Exports	71.9	45.1	3,298	2,859	15.4%
	Apr 77	Imports	- 33.8	- 17.6	5,770	6,327	-8.8%
i	Apr 77	Balance			- 2,472	- 3,469	997
Nigeria	Mar 77	Exports	44.9	23.0	10,527	8,885	18.5%
	Aug 76	Imports	- 16.3	15.1	4,283	3,095	38.49
	Aug 76	Balance			2,419	1,907	513
Taiwan	Apr 77	Exports	-43.8	3.0	8,061	5,309	51.89
	Apr 77	Imports	-27.0	5.3	7,032	5,506	27.79
	Apr 77	Balance			1,029	- 197	1,226
Thailand	Dec 76	Exports	70.1	50.0	2,985	2,208	35.29
		Imports	41.9	24.2	3,923	3,276 -773	19.89
	Dec 76	Balance	1		- 277	-773	496

Approved For Release 2001/04/11 : CIA-RDP79B00457A001100060001-5 AGRICULTURAL PRICES MONTHLY AVERAGE CASH PRICE



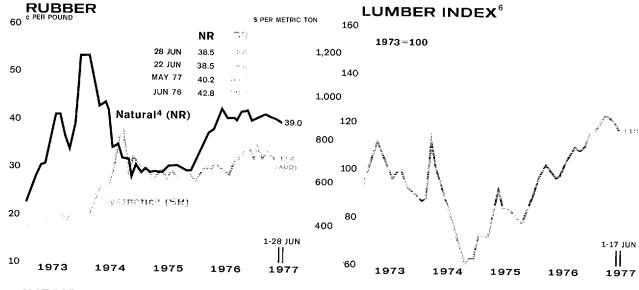


Approved For Release 2001/04/11: CIA-RDP79B00457A001100060001-5 INDUSTRIAL MATERIALS PRICES MONTHLY AVERAGE CASH PRICE



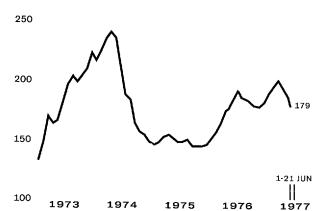
SELECTED MATERIALS

			CURRENT	DEC 76	JUN 76	JUN 75
ALUMINUM	Major US Producer	ć per pound	51.00	40.00		
US STEEL	Composite	\$ per long ton	339.27	48.00 333.78	44.00 316.36	39.00
IRON ORE	Non-Bessemer Old Range	\$ per long ton	21.43	20.51	19.50	289.23 17.53
CHROME ORE	Russian, Metallurgical Grade	\$ per metric ton	150.00	150.00	150.00	135.00
CHROME ORE	S. Africa, Chemical Grade	\$ per long ton	58.50	42.00	39.00	35.05
FERROCHROME	US Producer, 66-70 Percent	¢ per pound	43.00	43.00	45.00	53.50
NICKEL	Major US Producer Cathode	\$ per pound	2.41	2.41	2.20	2.01
MANGANESE ORE	48 Percent Mn	\$ per long ton	72.00	72.00	72.00	67.20
TUNGSTEN ORE	65 Percent WO ₃	\$ per short ton	10,584.70	8,581.80	6,525.25	5,262,84
MERCURY	NY	\$ per 76 pound flask	120.00	134.50	110.00	155.19
SILVER	LME Cash	¢ per troy ounce	446.35	434.62	478.82	449.19
GOLD	London Afternoon Fixing Price	\$ per troy ounce	140.31	133.79	125.71	164.15





1970=100



 $^{^{1}\}mathrm{Approximates}$ world market price frequently used by major world producers and traders, although only small quantities of these metals are actually traded on the LME.

NOTE: The industrial materials index is compiled by the Economist for 19 raw materials which enter international trade. Commodities are weighted by 3-year moving averages of imports into industrialized countries.

 $^{^{2}\}mathrm{Producers'}$ price, covers most primary metals sold in the US.

 $^{^3\}mathrm{As}$ of 1 Dec 75, US tin price quoted is "Tin NY Ib composite."

⁴Quoted on New York market.

⁵S-type styrene, US export price.

 $^{^6\}text{This}$ index is compiled by using the average of 13 types of lumber whose prices are regarded as "bell wethers" of US lumber construction costs.

⁷Composite price for Chicago, Philadelphia, and Pittsburgh.

sender will check classification top and bottom							
	UNCLASSIFIED	CONFIDE	NTIAL)	SECRET			
OFFICIAL ROUTING SLIP							
то	NAME AND	95TE	INITIALS				
1	I/WE -		7/11/7	795			
2	I/JP -		7/13/2	m			
3	D/NE -		7/18/7	7 MM			
4	D/LA -		7/18/7	7 645			
5	SA/ER		Jigh	7 00			
6	PPG/R&D						
	ACTION	DIRECT REPLY	PREPA	RE REPLY			
	APPROVAL	DISPATCH	RECO	MMENDATION			
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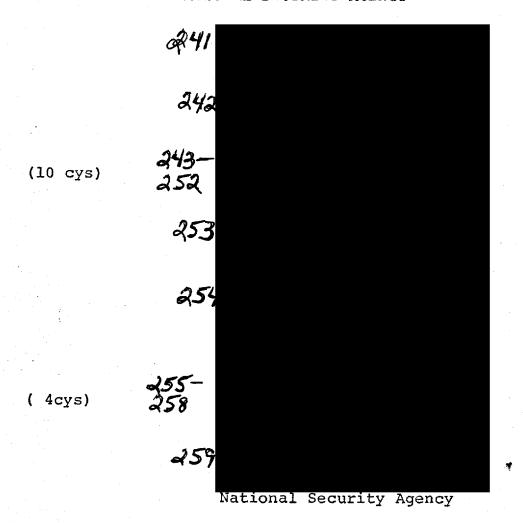
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